

Michael Tindall Commio Co-founder & Chief Technology Officer



Your Business Calls: All Brand, No SPAM

*Telecom Wise Guys - Ask our voice & messaging experts* 

...

November 5, 2024

### **Consumer Trust is Gone**

#### **Identity fraud by the numbers:**

- Revenue lost globally in '22: \$39.8B
- U.S. revenue lost since '20: \$38.6B
- 15.4M U.S. citizens victims of identity fraud / year
- On the increase! 12% since 21
- 35-40% of all telecom scams
- 200+ types of telecom identity fraud

Most Americans don't trust CallerID



## **The Problems**



- Limitations in Caller ID, CNAM tech
- Vulnerability to 3rd party tampering, identity fraud
- Lack of trust among providers, databases out of sync
- No regulatory oversight
- No control over your brand identity!

# What is "branded calling" today?

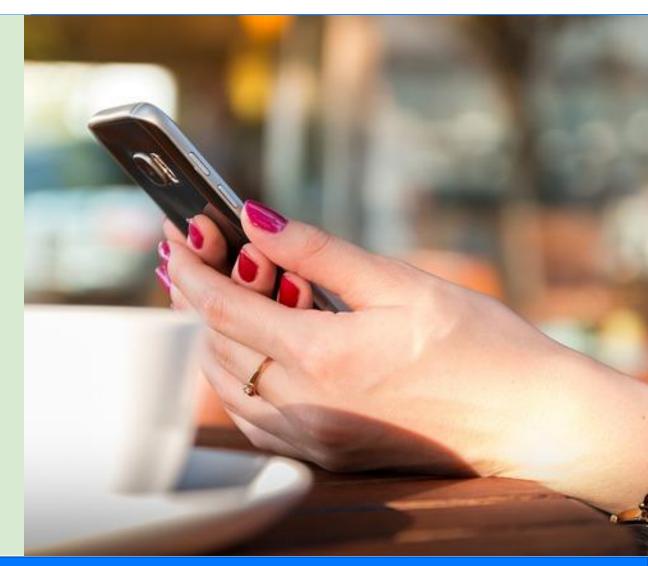




## **Current Status of Call Branding**

- Over The Top (OTT) implementation
- Single point of entry via brand publisher
- No policies or standard for vetting
- No "Verified Business Call" indicator
- If numbers are illegally spoofed, present spoofed brand info

What users see (at best!): Name only



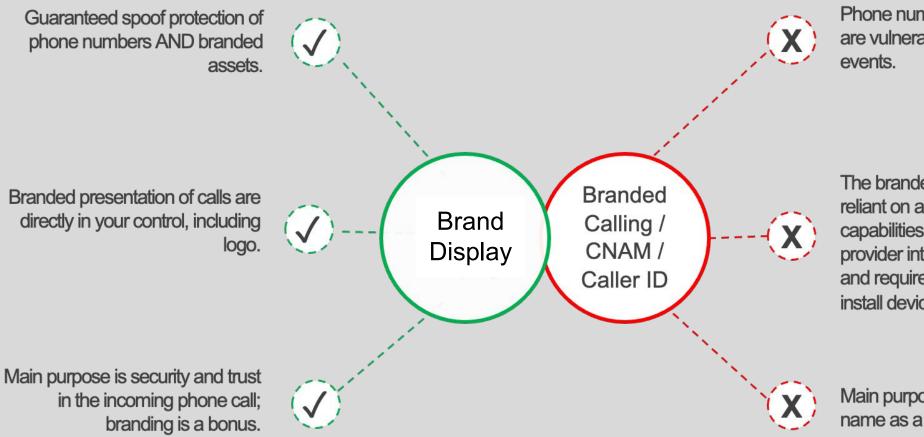
# **The Future of Call Branding is Here!**



- Standards-based end-to-end STIR/SHAKEN
  call signing solution
  - Accepted by service providers w/ delivery confirmation
  - Built on Zero Trust Framework (CTIA) with multi-adoption
- Policies | standards | auditing | oversight for vetting of entity, trademarks/copyrights
- "Verified Business Call" indicator

What users see: Name, logo, reason for call

#### **Branded Calling Benefits vs. CNAM**



Phone numbers and branded assets are vulnerable to illegal spoofing events.

The branded presentation of calls is reliant on and influenced by the capabilities of the branded calling provider intermediaries and carriers, and requirements to download and install device apps to display logo.

Main purpose is to add a caller name as a branding effort.

# How Does "Commio's Solution" Work?





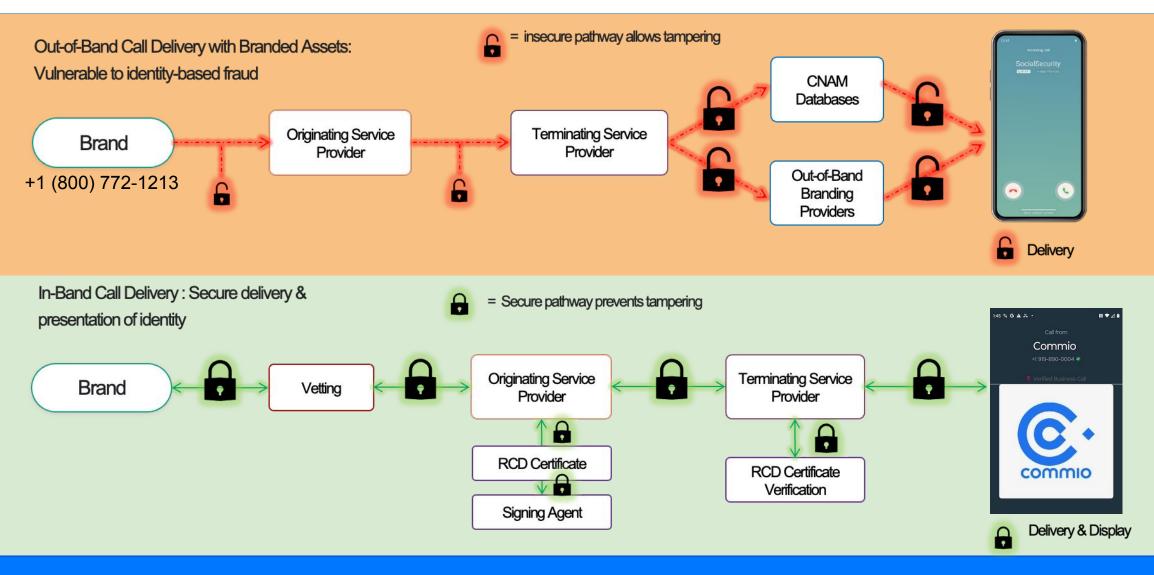
### **CTIA & Industry-wide Standards**

- Standards-based end-to-end security utilizes STIR/SHAKEN, minimizes risk
- Trusted ecosystem of authorized partners
- Independent vetting, verification →
  Industry best practices
- Industry collaboration → Network interoperability
- Confirmed call delivery, incl. monthly call reports

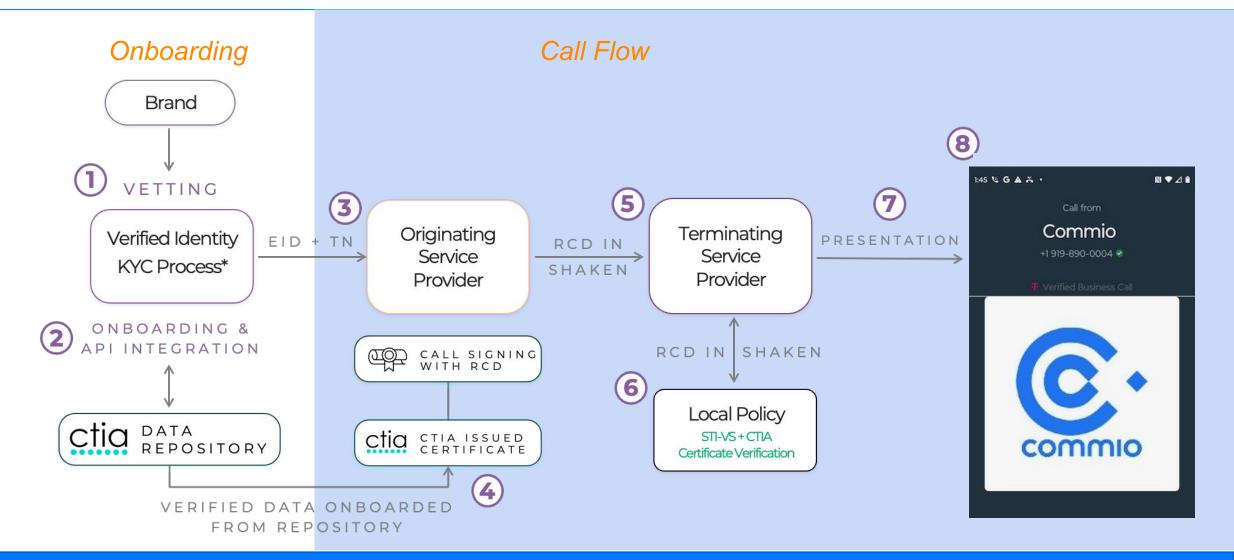


#### Q: Who is the CTIA? A: Cellular Telephone Industries Association

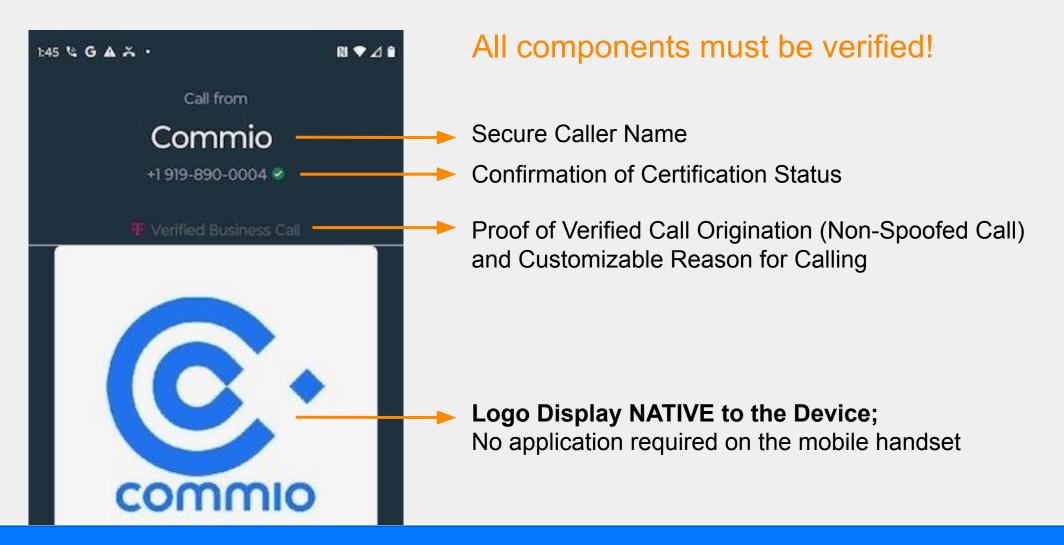
## **Secure Identity Delivery Prevents Fraud**



## **Onboarding & Call Flow**

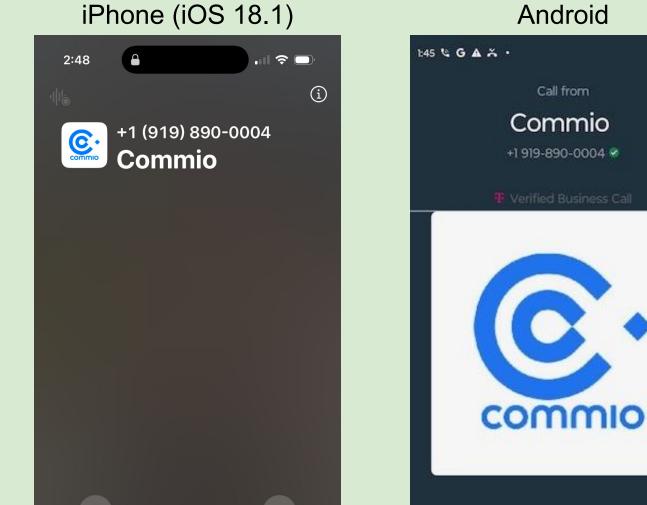


#### What to Expect



#### What to Expect

Actual **Screenshots** 







# How Do I Get It?





## **Verified Identity**



#### **Collect and Vet:**

- Verify...that you are who you say you are
- Verify...your business's reputation as a company and a caller
- Verify...your brand assets (e.g., logo)
- Verify...your regulatory communications compliance



#### **Secure Onboarding & Vetting**

Requested | completed | vetted identity-

#### Entity contact

- Entity contact info & registrations
- Consumer complaint submission info
- Billing contact info

Requested | completed | vetted trust and reputation-related info:

- Dialing practices
- Consent policies
- Financial information

Requested | completed | vetted | caller display information:

- Branded assets
- Trademark & copyright info (if applicable)
- Content screening

Requested | completed | vetted registrant certifications on caller inforelated agreements & statements:

- BCID policy adherence (SHAFT, etc.)
- IP & identity authorization
- Regulatory compliance intent (TCPA, etc.)

# Commo



Your Business Calls: All Brand, No SPAM!

Telecom Wise Guys - Ask our voice & messaging experts!

*Questions? Reach out to tim@commio.com.*